

Co-Located Events







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Oman Convention & Exhibition Centre Sultanate of Oman

/idfoman



O @alnimrevents



www.idfoman.com

accessories & art bathroom building material carpets commercial fit out décor furniture & furnishings interior design kitchen lightings luxury life style outdoor design & build renovation surfaces, finishes & paints textiles

I would like to thank Al Nimr Expo for the wonderful set up of the IDF Expo and successful event. We gained marvelous publicity and footfall to our stand. We are already looking forward to the 6th IDF Oman.

Aziz Al Abdul Salaam Co-Owner - Managing Director Landscape Designs L.L.C



We are pleased to have a successful exhibition like IDF in the Sultanate of Oman. It is a great initiative for small and medium projects and also international companies in terms of investment in the country. We appreciate the efforts of the organizers and wish them more success for their future events.

Co-located Events

Oman's rapid progress in the construction and the real estate sector, has witnessed the launch of numerous commercial, residential & tourism projects, thus creating a demand for interior & outdoor design, décor & furnishings. The key objective of the exhibition is to display the latest in technology, usage of materials and innovative approaches to interior design, décor & furniture. IDF has helped meet the growing demand, by bringing together all the leading companies in the industry under one roof, thus making it as an 'exclusive emporium'.

The exhibition is growing steadily by 15% – 20% every year. At the visitors perspective the IDF Oman 2018 was successful in drawing more than 8,300 professionals and end-users from Oman, GCC, Middle East and Other countries. Professionals from the private and public sectors, government officials, VIP's, interior designers, architects & key decisionmakers were all available to network, learn about new products, and conduct business deals.

	Exhibitors	Net Space (Sqm)	Visitors
2018	158	4082	8300
2017	130	2867	7050
2016	105	2074	4700
2015	85	1800	4200
2014	70	1339	3500





KBS Oman features some of the leading kitchen and bath brands. The event presents a wide scale of the latest technologies, equipment, materials, accessories, architecture, construction, interior finish and design projects of Kitchen & Bathroom. It serves as an inspiring, interactive platform showcasing the latest product innovations and trends from major kitchen and bath companies. It's a unique stage for kitchen and bath designers, dealers, architects, builders, and remodelers from all over the world not only discover the newest product innovations, but to also take advantage of the education and networking.

Kitchen & Bathroom - Interiors + Design + Products + Accessories



TSS Oman serves as an ideal platform showcasing finished and unfinished stone products and the industry's latest stone designs and technologies. It's a unique event in Muscat that meets the demands of the construction industry by providing natural stones, Granite, Marble, ceramic, manufactured and ready stoned. It provides a 'one-stop' opportunity to improve the profile of your business; network and meet new customers; find new agents and distributors; launch, present or demonstrate products; research and exploit Oman's rejuvenated construction market.

Tile, Stone, Marble, Ceramics, Plants & Tools for Stone Industry, Allied Products & Equipment, Abrasives, Adhesives & Coatings, Stone Accessories & Consumables

H.H. Sayyid Kamil bin Fahd bin Mahmood Al-Said

Assistant Secretary General for the Cabinet of the Deputy Prime Minister for the Council of Ministers in Oman



Light Oman is the premier event for the lighting industry in the region and offers a B2B platform to manufacturers, architects, designers, consultants, engineers, construction companies, hospitality industry professionals, government officials and more. For anyone involved in any aspect concerning light in construction and project development from architectural and urban lighting to outdoor and indoor, retail, theatrical and decorative lighting, Light Oman is the perfect marketplace to meet new contacts, source products, and discuss new trends and technological developments.

Why Exhibit

Introduce new products, equipment's and services directly to target clients.

Present company's achievements.

Highlight work capabilities to the decision makers.

Take advantage of the major opportunities as the Sultanate pursues major construction and infrastructure projects.

Get an edge over your competitors to promote your products.

Meet the key decision makers from government & private establishments.

Generate new sales leads.

Secure existing clients & customer loyalty with corporate branding.

Benefit from highly targeted and extensive local and international marketing campaign.

Associate with affluent visitors from the local, regional and international markets

Visitor Profile

Agents Affluent Consumers Architects Chairman / CEO / President Consultants / Contractors Decision makers Engineers / Entrepreneurs **Facilities Managers General Managers** Ministry & Trade Officials Home Builders & Owners Hospitality Managers Interior & Exterior Designers Landscape Architects Managing Directors Manufacturers **Procurement Managers** Property Developers / Investors **Retail Managers** Real Estate Developers Restaurant Owners Sports Sector Suppliers/Distributors Urban Planning Officials



Market Strength

- > Al Mawaleh Beach Resort project \$1.3 billion
- Construction of Oman Convention & Exhibition Centre \$1 billion
- > MAF's Mall of Oman \$715 million
- Marina Duqm waterfront development \$712 million

- Oman 2040 Tourism Strategy \$62 billion
- Qurivat Tourism Complex \$1 billion
- Sandan Light Industrial Park project in Muscat \$250 million
- Sino-Omani Industrial Park in Dugm SEZ \$10 billion
- ► GCC interior fit-out sector to reach \$17.7bn in 2017
- a combined investment of OMR1.5 billion

Oman's Import, Ex port & Re-Exports

Stone & Glass US\$1 billion

Wood Products US\$ 310 million

Textile US\$ 400 million Art & A ntiques US\$5 million Lighting & Fittings US\$ 100 million



Mixed use development by AI Khonji Real Estate Development Company (Agar) \$1 billion Muscat International Airport modernization & expansion \$5 billion

Omagine Pearl Projects (Hotels, Amphitheatre, Offices, Residential Buildings) \$2.5 billion

> Investors have sought permission from Oman government for establishing 24 projects with



Furniture & Fitting Parts US\$ 650 million



Art & Accessories



Design & Décor



Furniture & Furnishings



Paint & Coatings



Luxury Life Style



Lightings



Tile & Stones



Outdoor Design



Kitchen



Interior Design



Bathroom



Carpets & Textiles

I would like to take this opportunity to thank you and your team at the IDF for a fantastic show. We are witnessing and overwhelming response from the event and definitely looking for a bigger and better space for 2019.

Avesh Omar General Manager Al Ameen International LLC





Bed, Mattress & Linen



Commercial Fitouts

EVENT DETAILS

- Event Type Venue Dates Website Number of Exhibitors International Exhibitors Local Exhibitors **Participated Countries** Total Size of the Show
- Trade **Oman Convention & Exhibition Center** 6 – 8 February 2018 www.idfoman.com 158 80 78 15 4082 Sqm of build-up area 8524 Sqm Gross Space

VISITOR'S BY REGION



COVERED SECTORS

Accessories & Art Bathroom & Kitchen Design & Décor Furniture & Furnishings Interior & Exterior Design Lightings Luxury Life Style Surfaces & Finishes **Textiles & Carpets Commercial Interiors & Fit-Out Outdoor Design & Build** Renovation Fengshui & Vastu **Tile & Stone**

VISITOR'S BY JOB FUNCTION

55% 20% 10%

EXHIBITOR SATISFACTION

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exhibitors were satisfied with the number and quality of itors. They were satisfied with the services provided by the organizers as well.

of exhibitors stated their participation as successful and they **88**% have achieved the objective.

of exhibitors managed to discuss and sign business deals at 5th IDF Oman 2018.

of exhibitors stated that they will participate at the 6th IDF Oman 2019.

"We had a fantastic show! It was a great opportunity to make new connections and we got ourselves a lot of good quality leads. 'Taraneem Design' will be back for sure. 11

Sumaiya Al Ghaithi Taraneem Designs Owner



Visitors satisfied with IDF Oman 2018

CEO, GM, MD, Property Developer & Divisional & Project Head

Interior Designer, Architect, Consultancy & Contractors

Government / Association, Affluent Buyers - End Users

Manufacturer. Supplier, Agent & Distributor

REASONS FOR ATTENDING IDF OMAN 2018

Network with decision-makers

Place order & Purchase

Gather Product information

Apply for agency

Learn about new technologies

SURVEY RESULT FOR VISITORS

IDF Oman 2018 Visitors achieved their goals

Participate or recommend 6th IDF Oman 2019











Murtaza Dawawala Manager Dar Al Manara Group





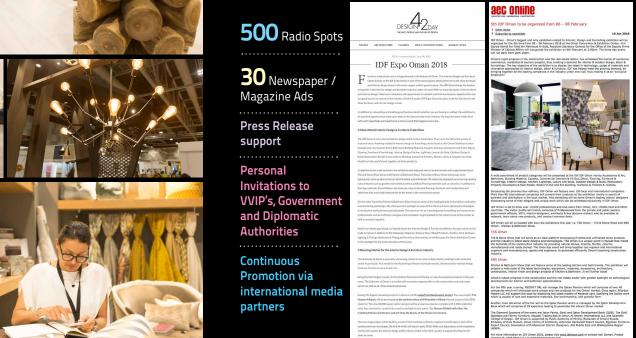
Key Topics

DAY 2

DAY 1

- > Applying Colors to Interior Design of the Omani House
- > The Contemporary Omani Home: Real & Bylaws
- Intertexuality and the promise of creating the new
- > Oman Architecture Language. A Visual Study of Oman Abundant Features
- > Research and Building the Scale Model of Bait Al Magham
- > Museum of Illusions

Media Coverage







- > Continuity and Change of Muscat House. Influencing Factors and Response
- > Oman Hidden Dimension in Architecture
- > Public Art
- > Architecture of Traditional Houses in Coastal Cities, Cases from Oman and Egypt.
- > Harat Al Ain in Imti. A Documentary and Analytic Look to the Traditional Omani Architecture and Urbanism

1.5 Million SMS sent

2 Million Emailers

Reached upto **2 Million** followers/ viewers on various social media channels through paid campaigns

Social Media Campaigns by Exhibitors





Peninsula

ODB participates in Omar



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Sultanate of Oman is the third largest country in the Arabian Peninsula. It borders the Kingdom of Saudi Arabia in the West and the United Arab Emirates in the North East. The country has been experiencing rapid progress over the past 47 years under the visionary leadership of His Majesty Sultan Qaboos bin Said. The Sultanate's continued economic growth has also effectively resulted in the development of industrial, manufacturing and infrastructure sector. Muscat was ranked as the second best city in the world to visit in 2012.



THE ORGANIZER

Al Nimr International Exhibition Organizers is a leading event management company in Oman and is renowned for the quality of its trade exhibitions.

To facilitate the participation of its exhibitors, the company offers a full suite of services ranging from travel and accommodation bookings, stand design and construction, logistics support as well as marketing and promotional solutions.

Al Nimr Expo has highly experienced professionals who are passionate about exhibition management and are ready to serve all exhibitors from the time of registration until the conclusion of the exhibition.

For more information about Al Nimr Expo, please visit www.alnimrexpo.com



AWARDS WON



Global HR Excellence Award (2013) HRD Expo Oman - HR Event of the year (India)

Al Roya Business Award (2012) Best Business Enterprise-Private Sector (Oman)





Oman Web Award (2011) Best Website In Event Management Category (Oman)

BOOK YOUR SPACE NOW

Stand Rates

Modular Stand: US\$ 330 / RO 127 per sqm Space Only: US\$ 260 / RO 100 per sqm

For participation in IDF Oman, Please contact: Mr. Adil Osman, Project Director +968 94041717 | media@alnimrexpo.com



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